## 4-8-2016

## **Attendees:**

Andrew Patton; Susan Jepson, Sandy Nolfi, Mary Sarris and Ed OSullivan

## PARTNERSHIP COMMITTEE GOALS AND OBJECTIVES 2015 - 2017

**GOAL 4:** THE NORTH SHORE WIB WILL INCREASE, STRENGTHEN AND STRATEGICALLY ALIGN RELATIONSHIPS WITH FEDERAL, STATE AND LOCAL PARTNERS/STAKEHOLDERS.

## MAJOR THEMES

- 1. Create Marketing and Social Media Plans
- 2. IMPLEMENT SOCIAL MEDIA PLAN
- 3. IMPLEMENT OVERALL PUBLIC AWARENESS CAMPAIGNS WITH VARIOUS IDENTIFIED CONSTITUENCIES
- 4. Publicize Access Point
- 5. RESEARCH AND PUBLICIZE REPORTS ON SPECIAL WORKFORCE POPULATIONS INCLUDING IMMIGRANTS AND OLDER WORKERS
- 6. WORK WITH ECONOMIC DEVELOPMENT PARTNERS

**Objective #1:** To educate and increase public understanding of the benefits of the NSWIB and increase interest and desire of stakeholders to partner with and support the work of the NSWIB.

Activity: Ti	imeframe:	Benchmarks/Indicators of Success	Notes
Create a marketing and social media plan, including mini-strategies for critical and emerging industries		Identify Audience(s) and incorporate into marketing plan and social media plan	

	2015 2016 - 2017	Update marketing plan, including overall and mine- marketing strategies  Carry out plan	
Greatly increase Social Media Presence  – Twitter/ Facebook and others	2015 - 2016	Increase twitter followers to 300. Consistently, have content distributed via Twitter – i.e. events, data, stories	Currently at 209 Twitter followers – heading toward 300.
- Establish LinkedIn Page for the NSWIB and link with efforts of the North Shore Career Center and other Workforce Development related group		Established LinkedIn Page with at least one group formed to provide forum for discussion of Workforce Development on North Shore	We have developed a Linked In Page and this should have a group created within the next several monthsseveral members have already 'liked' the page.
Publish LMI in user friendly formats, focusing primarily on technology.		Blue Print Brief Published 1/15	Youth Blueprint and Poster on website and distributed locally – also Youth-specific newsletter sent out this month with all youth publications linked.
		Updated to data in November 2015, 2016	We have looked a job growth across cities and towns through 2015 – may become a Data Spot or small report – we need to put on website
		Begin publishing weekly 'factoid' (name TBD) that will cover workforce development data and points of interest. Twitter, Facebook, LinkedIn will be distribution points.	Six Data Spots released – a schedule for the next several months reviewed. We need to link these with our other social media outlets

Implement public awareness strategies as identified in the Plan about Blueprint and other related publications, including constituencies such as gateway cities, media, schools and colleges (including parents), non-profit partners, industry organizations, companies in critical/emerging industries	2015 – 2016	All constituencies have been communicated with and receiving relevant information for their interests and concerns	Continued opportunities to speak about our LMI publications. Working to speak with the Superintendents Group this fall/winter.
Regular communication with elected leaders	2015 and 2017	Bi-Annual report to the legislature and other local elected leaders	Sent out Bi-Annual Report to legislature. Finalizing a MOA with all NSWIB cities and towns on WIOA activity with only two towns remaining. Discussed strategy around these two remaining towns.
		Increased attendance at WIB committee and full board meetings	Last WIB meeting had reps from Moulton, McGee, Tucker, and Lovely – continued work will take place.
Identify and Market Access Points (8 to 12) within the region to help support customer	2015	Establishment and distribution to partners of location and hours of operation etc.	Starting in Fy17 we will begin tracking all services in Access points relative to goals set for each access point.
		Regular review of services provided at access points, including numbers of people served, etc.	
Support Board Membership Development	2015	1 New Board Members each year – 4 new sub-committee members per year	

Continued learning by WIB/Career	2015 -	Company visits and interviews to	Career Center/WIB/Partner staf
Center staff on company workforce needs	2017	refresh industry viewpoint and needs	involved in a Customer Centere Design project to make employed at the center of our work (demandriven). Took part in Learning Exchange at the White House of Feb. 16 <sup>th</sup> . Press release was sent out and articles in Lynn Item. Excellent way to learn about other areas and challenges within the workforce system
Public awareness campaign about critical demographic groups, including skill and ability of immigrants and older workers	2015 - 2016	Published reports on website	
Communicate with economic development partners to help coordinate workforce development with general business growth	2015 - 2017 -	Economic Snapshot Published in November 2014.  Continued involvement on North Shore Alliance for Economic Development board and attend meetings.	Working with the NS Alliance two events – winter and spring around these topics – e.g., the Future of Work. Regional Planning also includes work withe Greater Lowell WIB and Merrimack Valley WIB. Have hired an intern from Salem Stat U. to help with the collection of data etc. Committee reviewed survey questions and discussed going out. Will go out to Board Members and sub-committee members on the 11th of April