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Agenda
Workforce Systems Committee
December 15, 2016
8:00AM

70 Washington Street, Small Conference Room 1st Floor- Salem

Membership: Paul Mahoney, Brian Cranney, Tim Doggett, Patricia Meservey, Lauren Hubbacheck, Tom Lemons, David Manning, Mike McCarthy, Patricia Gentile, Dianne Palter-Gill and Joe Bourgeois

- I. Introductions
- II. Tasks and Objectives for FY 17:
 - Regional Planning under WIOA (FOW) and greater regional planning with GLWIB and GLWIB,
 - One-Stop Operator Procurement
 - Data Academy Review of Customer flow and changes in demographics
 - New programming and industry/ critical occupation review
- III. Future of Work on the North Shore – FOW Survey update
- IV. One Stop Operator Procurement – update
- V. Access point activity – *update*
- VI. New Grant Opportunity – *WCTF FY 17 Appropriation*
- VII. Manufacturing WCTF/JD NEG/ Apprenticeship – *update*
- VIII. Health Care Transformational Fund - *update*
- IX. Adjournment

11- 3- 2016

Attendees:

Dianne Paltergill, Jo Bourgeois, Lauren Hubbacheck, Tim Dogget– Mary Sarris and Ed O’Sullivan

WORKFORCE SYSTEMS GOALS AND OBJECTIVES 2015 - 2017

GOAL 1: THE NORTH SHORE WIB WILL BUILD THE CAPACITY OF THE NORTH SHORE WORKFORCE SYSTEM TO RESPOND TO LABOR MARKET NEEDS BY COLLECTING AND DISTRIBUTING LABOR MARKET INFORMATION AND BY PROVIDING OTHER SUPPORTS TO WORKFORCE PARTNERS.

MAJOR THEMES:

- Regional Planning under WIOA (FOW) and greater regional planning with GLWIB and GLWIB,
- One-Stop Operator Procurement
- Data Academy Review of Customer flow and changes in demographics
- New programming and industry/ critical occupation review

Objective #1: Build on existing strengths in identifying current scale and scope of worker and employer needs while being responsive and forward thinking on changing workforce trends and gaps that may arise.

Activity:	Timeframe:	Benchmarks/Indicators of Success	Status
Career Center Charter	2015 – 2017		Mark during the June 15 Committee meeting gave a detailed update on the charter highlighting the development of the access points and a roll-out of the new locations that opened up in the Winter/Spring of 2015.

<p>-Continue to conduct bi-annual reviews of Charter to ensure that services provided to companies and individuals continually improve and respond to current needs</p>	<p>2015 – 2017</p>	<p>Active charter exists at all times.</p>	<p>Additional information was presented on the customer flow at the new Access Points.</p>
<p>-Support Career Centers as they consolidate and build Access Points</p>	<p>2015</p>	<p>Additional focus areas include: -Career Center services are out in the community. - Infrastructure costs have decreased -Additional training funds are available</p>	<p>Discussed with the committee the changes with WIOA and pending Career Center open bid process which is on the horizon. Dave gave the group a quick overview of the workgroup at the state level and the various topics they were covering.</p>
<p>-Help career centers inform job seekers of placement and earning potential of various training programs</p>	<p>2016 2015 – 2016</p>	<p>Revisit locations through review of services of access points Career Centers receive training on new Blueprint; also regularly access real-time tools such as HWOL and TORQ</p>	

<p>-Help job seekers understand and use social media and other technology tools in their job search and in training</p>	<p>2015 2016 - 2017</p>	<p>Updated list of performance by training vendor available for career center staff</p> <p>Appropriate workshops available on a routine basis; career center staff also routinely attend training sessions; tools available for staff to help customers make training decisions</p>	
<p>Continue initiatives in critical/emerging sectors:</p> <ul style="list-style-type: none"> - Health Care - Manufacturing - Construction - Financial Services - Life Sciences and/or Innovation 	<p>2015</p>	<p>LMI details for each sector identified and communicated to industry partners through various means, including profiles, presentations, newsletters, company visits, etc.</p>	<p>Overview was given to the Manufacturing WCTF/JD NEG/ Apprenticeship grants....in addition the NSWIB submitted (yesterday 12/16) a WCTF grant covering the IT industry – IT occupations that crossover into multiple industries. We were fortunate enough to get several company partners to sign on and North Shore Community College will serve as the education provider focusing on the COMP TIA course along with many supports. This grant could potentially be tied into the Comuniversity at Lunn effort as well.</p>

			Also information was shared with regards to the Health Care Transformational Fund – working with Certificated Medical Assistants on Patient Centered Medical Home model of service delivery.
	2015	Pathways from entry level to advanced updated and clearly documented so staff and partners understand how to help job seekers move up and into quality jobs with education and training.	In the April Meeting we shared that we did not get the IT grant but will pursue other funding sources to work with Lynn PS graduates to get into IT occupations.
	2016	Consortiums developed/strengthened for each industry regardless of grant cycles. Meet at minimum annually to discuss industry needs, advancement and changes.	
	2016	Applications for grant funding for new and incumbent workers submitted and funded in each area.	
	2016 – 2017	Consortiums status reviewed at the end of each fiscal year for quality of industry support	
	2017	Grant funding is received and appropriate projects underway.	

	2016 - 2017	Progress made on moving non-credit courses to credit courses at some level.	
- Continue to work with North Shore Community College, Salem State University, Endicott College and Gordon College on Life Sciences project	2015 – 2016	NSWIB staff attend meetings and provide information and support as required and requested.	In April, We shared that the WIB worked with Endicott College (and their Entrepreneur group FUEL) to present data on the IT industry to the North Shore Tech Council. The event was a success.
Engage companies in STEM communication activities	2015 – 2017	AMP It Up and other related STEM activities working; STEM activities of youth pipeline committee working successfully	
	2015	One more life science company on the WIB	
Improve services for targeted populations – Long Term Unemployed, Immigrants, and mature workers			
Conduct needs assessment on target populations	2015 – 2016	Needs assessments on these populations completed and on website – through DAA	
- Maintain comprehensive data base of all agencies and programs that provide services to targeted populations – identify barriers and gaps	2016	Data base of programs exist and is available on website	

<p>- Identify areas for potential partnerships and/or expansion of existing programs that will reach targeted populations</p>	<p>2015 2015 – 2016 2016</p>	<p>Partners identified. Representatives of these groups on WIB committees WIB/Career Center staff on existing partnerships or new partnership exist in the community.</p>	
<p>Analysis and sharing of Labor Market Information</p> <p>-LMBP Completed in the Fall of 2014, Including Economic Snapshot, Brief, Youth Piece</p> <p>-Annually interview WIB members in each critical sector on what they predict their sector will look like in five years.</p> <p>-Conduct 6 Data Academies with research topics supporting attaining performance measures and understanding trends in the regional labor market.</p> <p>-Share HWOL data with industry sector partners for verification/validation</p> <p>-Training seminar series for Career center staff</p>	<p>2015 2016 – 2017 2015 – 2017 2015 – 2016 2015</p>	<p>Blueprint and related documents on website</p> <p>Annual review completed and documented</p> <p>DAA academies complete work and information on website</p> <p>HWOL data submitted to industry partners on an annual basis</p> <p>Training seminars take place</p>	<p>Update was given on the Blue Print and has already been placed on website as well as the many presentations the WIB staff have been doing to promote LMI</p> <p>Youth Blue Print posters have been made for schools and partners.</p> <p>On-Line learning research study by NSWIB was posted on the website. Still much to learn about this new/innovative – and ‘will happen’ way of learning.</p>

OBJECTIVE #2: Increase coordination and collaboration with educational, human service and government organizations on regional economic development initiatives and advocate for policy changes at the state and local level that will help local partners increase the capacity of the workforce system.

Activity:	Timeframe:	Benchmarks/Indicators of Success	Status
<p>Policy changes and education on increasing capacity</p> <ul style="list-style-type: none"> - Advocate locally and jointly with other WIBs for identified policy and funding changes. -Disseminate a bi-annual report to the legislature documenting programs and outcomes for the North Shore region -Strengthen relationship with local political leaders such as Congressman John Tierney and North Shore legislative delegation. 	<p>2015 – 2016</p> <p>2015 – 2017</p> <p>2015 and 2017</p> <p>2015 – 2016</p> <p>2015 – 2017</p>	<p>Elected and appointed workforce leaders are involved with WIB, including attending full board meetings and committee meetings.</p> <p>WIB Director speaks with NS Mayors/Town Administrators group at least once per year.</p> <p>Bi-annual Report to Legislature completed</p> <p>WIB/Career Center staff join state level committees to advocate for these changes</p> <p>An annual list of policy changes are documented and maintained on our website.</p>	<p>Annual Report was released over the summer...</p>
<p>Participate with the North Shore Alliance for Economic Development</p>	<p>2015</p>	<p>Snapshot completed and disseminated.</p>	<p>Investment Snapshot is being disseminated along with the Blue Print.</p>

			<p>During the February meeting we discussed in detail “The Future of Work’ project we will be running of the next year. We will be surveying several groups of stakeholders thru a survey tool as well as in-person discussions. More updates to come.</p> <p>In April a copy of the FOW survey that was sent to board members and sub-committee members was shared. We are working on a more friendly format to review to share results.</p>
	2015	Alliance joins the WIB board	
	2015 – 2017	WIB participates in Alliance events including workshops that support critical industries.	
	2015	Alliance strategic plan includes support of workforce development in conjunction with economic development activity.	
	2016	WIB and Alliance participate with local economic development leaders in periodic meetings and workshops.	
	2016 - 2017	Alliance funding increases and the organization becomes firmly established in the community.	

Work with regional workforce system partners to address industry and worker needs by sector. – build and support industry partnerships such as the NAMC.	2016 – 2017	Cluster partnerships as described above include other members of the workforce system, including educators, economic development organizations, and industry groups.	Regional Partnership in Manufacturing is leading the way in the Northeast...many challenges and many successes.
	2015 – 2017	Partners participate in seminars that discuss labor market data and challenges and develop full understanding of responses needed.	During the June 2016 meeting we discussed the importance of working with the Voc. Tech Schools as well as promoting the Apprenticeship Models being developed through the Manufacturing grant.
	2017	Schools/colleges/related entities report stronger relationships with companies who are interested in hiring members of their constituencies.	
Continue to seek out and support resources to help with transportation	2015 – 2017	Our current Employment Express programs remains in effect at least at its current level.	The committee in June 2016 discussed the importance of the WIB and addressing the transportation problems present of workers on the North Shore. We also share preliminary results of the Future of Work (FOW) surveys which highlight this problem. More data will be released to the committee on FOW during the coming year.
	2016 – 2017	One additional funding source is identified and an application	

	2015	submitted and funded to expand service. One DAA report done on Employment Express and the customers who are utilizing it – report on website and disseminated to the public and leaders around the region.	
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Constant Contact Survey Results


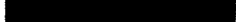






Survey Name: FOW on the North Shore

Response Status: Partial & Completed

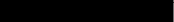
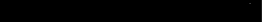




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12/8/2016 9:15 AM EST

The Future of Work seeks out the opinions, ideas, and *priorities of various North Shore leaders, educators and community residents. Please indicate which stakeholder group you will represent when responding to this survey. Please choose only one option.

Answer	0%	100%	Number of Response(s)	Response Ratio
Elected Official or City/Town Manager			13	2.4 %
Business			87	16.4 %
Student/Parent (K-12, Post-Secondary and Adult Learner)			198	37.4 %
Veteran			0	0.0 %
Economic Development Professional			20	3.7 %
Educational Leader			49	9.2 %
Social Service agency			78	14.7 %
Housing Expert			7	1.3 %
Community Leader			23	4.3 %
Job Seeker			48	9.0 %
No Response(s)			6	1.1 %
Totals			529	100%

What do residents in your community tell you about their employment status and concerns? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Jobs are hard to find			2	28.5 %
They do not have the skills necessary to get hired			3	42.8 %
Everything is good...life is good!			2	28.5 %
Jobs are somewhere else			1	14.2 %
Transportation is a problem			1	14.2 %
Other			1	14.2 %
Totals			7	100%

What do companies tell you about their growth plans and challenges to their growth? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Good growth potential			3	37.5 %
Few expectations for growth			2	25.0 %
Do not have skilled labor required			2	25.0 %
Have skilled labor			0	0.0 %
Things are likely to stay the same			2	25.0 %
Other			2	25.0 %
Totals			8	100%

What can we do to make the North Shore "more business friendly"? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Provide a stronger labor force			4	50.0 %
Increase educational opportunities			4	50.0 %
Add more supports for business			5	62.5 %
Increase connections between education and business			6	75.0 %
Market the region's assets more aggressively			3	37.5 %
Other			0	0.0 %
Totals			8	100%

What changes does your company/industry anticipate over the next several years? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Fewer jobs needed			7	12.7 %
New jobs created			30	54.5 %
Expansion of markets			18	32.7 %
Different business models/Ways of doing business			19	34.5 %
Greater efficiency due to technology			27	49.0 %
Other			2	3.6 %
Totals			55	100%

If new jobs will be created, what will these new jobs be called? What will be their actual job titles? Please include as many as possible. (Ex: Universal banker, 3D printing specialist, social media manager, etc) If additional space is needed please use the section provided at the end of this survey for additional comments and concerns.

35 Response(s)

If fewer jobs are needed, which outdated jobs are being removed? What are their actual job titles? Please include as many as possible. (Ex: Bank teller, secretary, etc) If additional space is needed please use the section provided at the end of this survey for additional comments and concerns.

12 Response(s)

How helpful would each of the following services be in your effort to keep up with these changes?

1 = Not At All Useful, 2 = Not Very Useful, 3 = Somewhat Useful, 4 = Very Useful, 5 = Extremely Useful

Answer	1	2	3	4	5	Number of Response(s)	Rating Score*
Increased tax credits						49	3.8
Improved training programs						50	3.9
Lower insurance costs						52	4.2
Cheaper energy costs						49	3.6
More access to markets outside of MA						42	2.7

*The Rating Score is the weighted average calculated by dividing the sum of all weighted ratings by the number of total responses.

What will make a community more attractive and competitive for your business/industry sector? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Stronger workforce			35	64.8 %
More public transportation			28	51.8 %
Less expensive housing/More workforce housing			23	42.5 %
Excellent quality of life			26	48.1 %
Improved tax incentives			21	38.8 %
Other			2	3.7 %
Totals			54	100%

What are the future skill sets your business/industry needs? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Better math skills			25	46.2 %
Technology fluency			39	72.2 %
Ability/willingness to learn			42	77.7 %
Ability to work with diverse colleagues			29	53.7 %
Ability to speak a foreign language			16	29.6 %
Other			8	14.8 %
Totals			54	100%

Is the cost and availability of housing in your community a factor for your employees? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Yes, it is important to them and us			29	5.4 %
No, it is not important to them or us			5	<1 %
We do not hear people discussing this			17	3.2 %
Other			3	<1 %
No Response(s)			475	89.7 %
Totals			529	100%

What are your hopes and dreams for the future, or what are those for your child? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
A career that is fulfilling			146	81.1 %
A career that pays a high salary			121	67.2 %
To have more than one career			30	16.6 %
To be my own boss			58	32.2 %
To help people			93	51.6 %
Other			5	2.7 %
Totals			180	100%

What can be added

to the educational experience to help achieve these goals? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
More information about careers/more career classes			92	53.1 %
More internships			93	53.7 %
Classes on how to start your own business			48	27.7 %
Job shadowing experiences			98	56.6 %
Online training videos and skills testing			30	17.3 %
Other			85	49.1 %
Totals			173	100%

How difficult has your transition been from military to civilian employment?

1 = Very Difficult, 2 = Difficult, 3 = Neither Difficult nor Easy, 4 = Easy, 5 = Very Easy

	1	2	3	4	5	Number of Response(s)	Rating Score*
						0	0.0

*The Rating Score is the weighted average calculated by dividing the sum of all weighted ratings by the number of total responses.

What

has hurt your transition from military to civilian employment? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Not understanding where the jobs are or how to find them			0	0.0 %
Not having the right skills for the local jobs			0	0.0 %
Would like to go back to school			0	0.0 %
Need resume help			0	0.0 %
Not enough career guidance			0	0.0 %
Other			0	0.0 %
Totals			0	0%






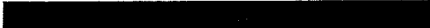
15

What would help make this transition more successful and efficient? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Increased job training opportunities			0	0.0 %
Money for college			0	0.0 %
Better information on which jobs are growing			0	0.0 %
Resume help			0	0.0 %
Preliminary online training			0	0.0 %
Other			0	0.0 %
		Totals	0	0%

How helpful would each of the following initiatives or tools be for you as you develop the economy of your town or city?

1 = Not At All Helpful, 2 = Not Very Helpful, 3 = Somewhat Helpful, 4 = Very Helpful, 5 = Extremely Helpful

Answer	1	2	3	4	5	Number of Response(s)	Rating Score*
Federal or state tax incentives/credits						14	3.9
Local tax incentives (i.e. TIFs, abatements)						14	3.8
Zoning that encourages a mix of uses, smart growth, and affordable housing development						14	4.0
Transportation funding						14	4.4
Support and activity of local economic development organizations (i.e. Chamber of Commerce and/or Main Streets organization)						14	3.9
Business Improvement Districts (BIDs)						13	3.4

*The Rating Score is the weighted average calculated by dividing the sum of all weighted ratings by the number of total responses.

What

is missing from your array of services that would address your unmet needs? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Adequate funding for public transit / expanded service			11	78.5 %
Adequate funding for roads			8	57.1 %
Incubator space/startup space for small businesses			8	57.1 %
Private investment in real estate			3	21.4 %
Workforce housing			10	71.4 %
Other			4	28.5 %
Totals			14	100%

What

can we do to make the North Shore "more business friendly"? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Lower energy costs			8	61.5 %
Lower property taxes			5	38.4 %
Lower health care costs			6	46.1 %
Improve quality and efficiency of services			10	76.9 %
Improve access to services			8	61.5 %
Other			3	23.0 %
Totals			13	100%

What

do you need to help meet college and career readiness standards for your students, or to keep students actively and successfully engaged in post-secondary education? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Exposure to business representatives outside classroom hours			30	73.1 %
Internships for students			37	90.2 %
Externships for teachers to work at companies			12	29.2 %
Career fairs			20	48.7 %
Improved educational technology			14	34.1 %
Other			3	7.3 %
Totals			41	100%

What

challenges do your faculty face in keeping up with the new and changing skill requirements of today's global economy? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Lack of communication from industry			24	61.5 %
Strict regulations governing the development and enhancement of courses			12	30.7 %
Lack of resources to develop new courses			22	56.4 %
Lack of engagement by student body			6	15.3 %
Lack of resources for technological improvements			19	48.7 %
Other			1	2.5 %
Totals			39	100%

What are the

biggest barriers that are keeping your constituents from finding and keeping full time employment? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Lack of skills			56	82.3 %
Inadequate access to day care			21	30.8 %
Transportation / Lack of access to well-paying jobs			54	79.4 %
Family health Issues			5	7.3 %
Weak understanding of new businesses and technologies			25	36.7 %
Other			12	17.6 %
Totals			68	100%

18

What

responses work best - or would work best - to move your constituents successfully into employment? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
More workplace apprenticeships			40	58.8 %
More on-the-job learning opportunities			52	76.4 %
More free/low cost transportation			49	72.0 %
More internships with employers			33	48.5 %
Online resources for training/career exploration			12	17.6 %
Other			9	13.2 %
Totals			68	100%

What have you experienced to date for 'workforce housing' demand?

Answer	0%	100%	Number of Response(s)	Response Ratio
None			22	34.3 %
Serious need in my community			29	45.3 %
Other			10	15.6 %
Totals			64	100%

Do you feel you are meeting this demand?

Answer	0%	100%	Number of Response(s)	Response Ratio
Yes			7	1.3 %
No			39	7.3 %
Other			9	1.7 %
No Response(s)			474	89.6 %
Totals			529	100%

Do you have a financed plan to meet this demand?

Answer	0%	100%	Number of Response(s)	Response Ratio
Yes			5	<1 %
No			42	7.9 %
Other			9	1.7 %
No Response(s)			473	89.4 %
Totals			529	100%

Are you planning to increase workforce housing in your community within the next few years? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Yes, by alot			0	0.0 %
Yes, by some			9	1.7 %
Not sure			29	5.4 %
No			12	2.2 %
Other			10	1.8 %
No Response(s)			469	88.6 %
Totals			529	100%

What

are the strengths of the workforce and economic systems on the North Shore? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Access to Career Centers			12	80.0 %
Community Colleges			10	66.6 %
Affordability of higher education			5	33.3 %
Eager and engaged individuals who want to learn and grow			7	46.6 %
Diversity of available industries and jobs			7	46.6 %
Other			0	0.0 %
Totals			15	100%

What are the weaknesses of the workforce and economic systems on the North Shore? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Lack of access to Career Centers			1	7.6 %
Weak/Inadequate community college			1	7.6 %
Post-secondary education too hard to get into			5	38.4 %
Services are too far away			3	23.0 %
Education/Training is too expensive			4	30.7 %
Other			5	38.4 %
Totals			13	100%

What activities

should take place to strengthen the North Shore's workforce and education systems? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Make college/training free			9	60.0 %
More on-line learning opportunities			5	33.3 %
More career center programs			3	20.0 %
More internships made available by businesses			10	66.6 %
Other			1	6.6 %
Totals			15	100%

What types of employment are you currently looking for? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Full time employment			20	66.6 %
Part time employment			13	43.3 %
Remote employment/ Tele-commuting			4	13.3 %
Internships			3	10.0 %
Other			3	10.0 %
Totals			30	100%

What have you encountered as barriers to employment? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
Not understanding where jobs are or how to find them			15	50.0 %
Not having the right skills for the local jobs			7	23.3 %
Would like to go back to school			7	23.3 %
Need resume help			5	16.6 %
Not enough career guidance			6	20.0 %
Other			7	23.3 %
Totals			30	100%

What would help make this employment process more successful and efficient? Please choose all that apply.

Answer	0%	100%	Number of Response(s)	Response Ratio
More job training			7	25.9 %
Money for college			7	25.9 %
Better information on which/where jobs are growing			15	55.5 %
Resume help			5	18.5 %
Online training videos and practice			0	0.0 %
Other			6	22.2 %
Totals			27	100%

How likely are you to pursue employment in each of the following industries?

1 = Definitely Not, 2 = Not Very Likely, 3 = Somewhat Likely, 4 = Very Likely, 5 = Yes Definitely

Answer	1	2	3	4	5	Number of Response(s)	Rating Score*
Healthcare						188	2.8
Construction						184	2.1
Financial Services						184	2.3
Manufacturing						181	2.3
Food Services						186	2.4
Retail						185	2.5
Education						184	2.7
Administration						183	2.7
Arts & Entertainment						187	2.7
Professional & Technical Services						185	3.0

*The Rating Score is the weighted average calculated by dividing the sum of all weighted ratings by the number of total responses.

Would you like to be entered for a chance to win a \$300 educational scholarship to a North Shore college or training program? If so please fill out the contact information below.

Answer	0%	100%	Number of Response(s)	Response Ratio
Yes			87	16.4 %
No			99	18.7 %
No Response(s)			343	64.8 %
Totals			529	100%

Do you have any additional thoughts on the Future of Work on the North Shore? (e.g. ideas, big picture thoughts, examples of projects we should include in our plan)

101 Response(s)

Please enter the information indicated below. We would like to share with you the results of this survey and our plan for the Future of Work on the North Shore!

Answers	Number of Response(s)
First Name	240
Last Name	237
Company Name	158
Work Phone	161
Email Address	229
Address 1	199
Address 2	48
City	216
State/Province (US/Canada)	219
Postal Code	216

	Master List Responses	Quota	Needed
Elected Official or City/Town Manager	13	14 75% of 19 cities/towns	1
Business	87	550 500-600	463
Student/Parent (K-12, Post-Secondary and Adult Learner)	198	1000 5% Of 20,000 HS students	802
		Includes Adult learners, Parents, possibly siblings	
Veteran	0	100 25% of last year's 400	100
Economic Development Professional	20	14 75% of 19 cities/towns	-6
Educational Leader	49	130 90% of 140 K-12 contacts = 126, 100% local colleges	81
Social Service agency	78	50 50 agencies	-28
Housing Expert	7	15 75% of 19 cities/towns	8
Community Leader	23	100 at least 100	77
Job Seeker	48	350	302
No Responses	6	0	-6
Totals	529	2323	1794

22.77 Percent of total

Responses outside CC

Tourism 4/25/16
Link 7/20/16
AIM

10
25 social services
18 businesses
53

Metrics for plan data collection – through meetings and participation in survey

- a. Elected officials – 75% participation rate

-met goals

- b. Businesses – 500 – 600 businesses participate – 5% of all businesses in the region – include women and minority owned as well as other

-BSU is getting involved with the distribution of surveys to business customers

- c. Students

- i. Grade 9 – 12 – approximately 20,000 public, charter, private, and vocational high school students on the North Shore – 5% of all would be 1,000 students

-Begun to contact school contacts including superintendents. WIOA youth vendors contacted for youth participation as well as F1rstJobs placement organizations e.g. Food Project, Haven Projects, LHAND etc

- ii. Adult Education – approximately 700 – 5% of all would be 35

-Sending it to our ABE providers to students to fill out.

- iii. Parents – about 250 (considering siblings)

-Market through school groups and have parents of f1rstjobs applicants fill out as they bring teens to Youth Career Center

- d. Veterans – 400 veterans served in 2015 by Career Center – 25% participation rate or 100 veterans

-Career Center will market survey at upcoming veterans event as well as at career center

- e. Economic Development experts – 75% participation rate

-met goals

- f. Educational leaders

1. K-12 – 90% participation rate of all school districts/charters/privates/vocational
2. Post Secondary – 100%, including NSCC, SSU, Endicott, Gordon

-continue to market and target post-secondary education, youth pipeline committee contacts as well

- g. Social service agencies – 50 agencies

-met goals

- h. Community leaders – at least 100

WIOA One-Stop Operator RFP Timeline

August 15 RFP Released

September 14 Proposers Conference

November 14 Proposals Due

November 16 Non-Price Proposals forwarded to Review Committee

December 13 Review Committee Initial Meeting 1:00 pm – 2:00 pm

January 12 Non-Price Proposal Review Committee Meeting 10:00 am – 12:00 pm

January 13 Price Proposals forwarded to Review Committee

January 17 Price Proposal Review Committee Meeting 8:00 am – 10:00 am

January 30 Proposal Presentations (TBD)

February 10 Recommendations to NSWIB Executive Committee

March 9 Presentations of Recommendations to Full Board

July 1 New contracts in place