

**Top 25 Full-Time & Permanent Job Vacancies -Northeast-**

<b>Top 25</b>	<b>Occupation</b>	<b>Job Vacancies</b>	<b>Full Time Vacancies</b>	<b>Full Time Vacancy %</b>	<b>Permanent Vacancy %</b>	<b>Occupation</b>	<b>Job Vacancies</b>	<b>Permanent Vacancies</b>	<b>Permanent Vacancy %</b>	<b>Full Time Vacancy %</b>
0	Totals, All Occupations	9,655	4,828	50	65	Totals, All Occupations	9,655	6,276	65	50
1	Software Developers, Applications	344	334	97	97	Software Developers, Applications	344	334	97	97
2	Marketing Managers	151	151	100	100	Marketing Managers	151	151	100	100
3	Software Developers, Systems Software	104	104	100	100	Receptionists & Information Clerks	122	120	98	55
4	Market Research Analysts and Marketing Specialists	92	90	98	98	Software Developers, Systems Software	104	104	100	100
5	Computer Systems Analysts	87	87	100	100	Market Research Analysts and Marketing Specialists	92	90	98	98
6	Computer & Information Systems Mngs	67	67	100	100	Computer Systems Analysts	87	87	100	100
7	Receptionists & Information Clerks	122	67	55	98	Tellers	104	86	83	58
8	Tellers	104	60	58	83	Svps/Mng of Retail Sales Wrk	70	69	99	63
9	Personal and Home Care Aides	100	52	52	58	Computer & Information Systems Mngs	67	67	100	100
10	Sales Rep Whls Mnfc Tech Scien Prd	49	49	100	100	Personal and Home Care Aides	100	58	58	52
11	Financial Managers	46	46	100	100	Medical Secretaries	64	51	79	55
12	Industrial Engineers	45	45	100	100	Sales Rep Whls Mnfc Tech Scien Prd	49	49	100	100
13	Svps/Mng of Retail Sales Wrk	70	44	63	99	Svps/Mng of Food Prep & Serving Wrk	54	49	91	61
14	Electronics Engineers, Expt Compute	41	41	100	100	Medical Assistants	49	47	96	78
15	Property R E Community Assc Mng	40	40	100	100	Financial Managers	46	46	100	100
16	Management Analysts	40	40	100	100	Industrial Engineers	45	45	100	100
17	Accountants and Auditors	40	39	98	98	Electronics Engineers, Expt Compute	41	41	100	100
18	Medical Assistants	49	38	78	96	Property R E Community Assc Mng	40	40	100	100
19	Network and Computer Systems Administrators	48	37	77	77	Management Analysts	40	40	100	100
20	General and Operations Managers	36	36	100	100	Accountants and Auditors	40	39	98	98
21	Mechanical Engineers	36	36	100	100	Network and Computer Systems Administrators	48	37	77	77
22	Executive Secretary & Admin Asst	36	36	100	100	General and Operations Managers	36	36	100	100
23	Industrial Production Managers	36	35	97	97	Mechanical Engineers	36	36	100	100
24	Medical Secretaries	64	35	55	79	Executive Secretary & Admin Asst	36	36	100	100
25	Landscaping & Groundskeeping Wrk	44	33	74	70	Industrial Production Managers	36	35	97	97

**Top 25 Full-Time & Permanent Job Vacancies –Massachusetts-**

<b>Top 25</b>	<b>Occupation</b>	<b>Job Vacancies</b>	<b>Full Time Vacancy</b>	<b>Full Time Vacancy %</b>	<b>Perm Vacancy %</b>	<b>Occupation</b>	<b>Job Vacancies</b>	<b>Perm Vacancy</b>	<b>Perm Vacancy %</b>	<b>Full Time Vacancy %</b>
0	<b>Totals, All Occupations</b>	<b>74,106</b>	<b>31,865</b>	<b>43</b>	<b>57</b>	<b>Totals, All Occupations</b>	<b>74,106</b>	<b>42,240</b>	<b>57</b>	<b>43</b>
1	Software Developers, Applications	1,239	1,115	90	89	Retail Salespersons	4,172	2,252	54	15
2	Marketing Managers	622	615	99	99	Software Developers, Applications	1,239	1,102	89	90
3	Market Research Analysts and Marketing Specialists	633	588	93	89	Registered Nurses	1,477	753	51	33
4	First-Line Supervisors of Retail Sales Workers	672	490	73	95	First-Line Supervisors of Retail Sales Workers	672	638	95	73
5	Customer Service Representatives	848	457	54	62	Marketing Managers	622	615	99	99
6	Computer Systems Analysts	538	451	84	83	Market Research Analysts and Marketing Specialists	633	563	89	93
7	Sales Rep., Wholesale and Manufacturing, Technical and Scientific Products	450	436	97	95	Stock Clerks and Order Fillers	990	534	54	24
8	Accountants and Auditors	473	435	92	92	Customer Service Representatives	848	525	62	54
9	Financial Managers	461	405	88	89	Tellers	614	485	79	53
10	Tellers	614	325	53	79	Medical Secretaries	573	464	81	44
11	Managers, All Other	331	317	96	96	Computer Systems Analysts	538	446	83	84
12	Heavy and Tractor-Trailer Truck Drivers	536	316	59	55	Accountants and Auditors	473	435	92	92
13	General and Operations Managers	317	313	99	98	Sales Rep., Wholesale and Manufacturing, Technical and Scientific Products	450	427	95	97
14	Software Developers, Systems Software	319	296	93	92	Financial Managers	461	410	89	88
15	Executive Secretaries and Executive Administrative Assistants	325	295	91	96	Receptionists and Information Clerks	600	348	58	38
16	Sales Managers	292	289	99	99	First-Line Supervisors of Food Preparation and Serving Workers	386	331	86	61
17	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	432	285	66	71	Managers, All Other	331	317	96	96
18	Financial Analysts	309	284	92	90	Executive Secretaries and Executive Administrative Assistants	325	312	96	91
19	Computer and Information Systems Managers	302	280	93	94	General and Operations Managers	317	310	98	99
20	Medical and Health Services Managers	316	274	87	88	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	432	306	71	66
21	Medical Scientists, Except Epidemiologists	300	267	89	90	Heavy and Tractor-Trailer Truck Drivers	536	294	55	59
22	Sales Representatives, Services, All Other	315	267	85	86	Software Developers, Systems Software	319	293	92	93
23	Education Administrators, Postsecondary	294	264	90	93	Hairdressers, Hairstylists, and Cosmetologists	497	293	59	43
24	First-Line Supervisors of Food Preparation and Serving Workers	386	235	61	86	Sales Managers	292	289	99	99
25	Financial Specialists, All Other	249	224	90	91	Computer and Information Systems Managers	302	283	94	93

### Occupational Categories -Northeast-

SOC Code	Occupation	Job Vacancies	Job Vacancies %	Full Time Vacancies	Full Time Vacancy %	Part Time Vacancy	Part Time Vacancy Rate	Permanent Vacancies	Permanent Vacancy %	Temp Vacancies	Temp Vacancy %
0	Totals, All Occupations	9,655	2.7	4,828	50	4,827	50%	6,276	65	3,379	35%
350000	Food Preparation and Serving Related Occupations	1,663	4.4	249	15	1,414	85%	765	46	898	54%
410000	Sales and Related Occupations	1,025	2.5	267	26	758	74%	554	54	471	46%
150000	Computer and Mathematical Occupations	942	5.5	933	99	9	1%	923	98	19	2%
430000	Office and Administrative Support Occupations	933	1.6	476	51	457	49%	700	75	233	25%
110000	Management Occupations	678	3	671	99	7	1%	671	99	7	1%
290000	Healthcare Practitioners and Technical Occupations	575	2.3	207	36	368	64%	334	58	241	42%
310000	Healthcare Support Occupations	565	4.7	198	35	367	65%	299	53	266	47%
530000	Transportation and Material Moving Occupations	517	2.6	114	22	403	78%	181	35	336	65%
130000	Business and Financial Operations Occupations	496	3.1	422	85	74	15%	422	85	74	15%
170000	Architecture and Engineering Occupations	413	3.1	363	88	50	12%	363	88	50	12%
390000	Personal Care and Service Occupations	313	3	122	39	191	61%	194	62	119	38%
510000	Production Occupations	282	1	200	71	82	29%	234	83	48	17%
370000	Building and Grounds Cleaning and Maintenance Occupations	249	3.5	100	40	149	60%	95	38	154	62%
470000	Construction and Extraction Occupations	231	2	109	47	122	53%	60	26	171	74%
250000	Education, Training, and Library Occupations	220	3.2	95	43	125	57%	110	50	110	50%
210000	Community and Social Service Occupations	210	3.2	101	48	109	52%	128	61	82	39%
490000	Installation, Maintenance, and Repair Occupations	124	1.4	97	78	27	22%	98	79	26	21%
190000	Life, Physical, and Social Science Occupations	87	1.9	85	98	2	2%	86	99	1	1%
270000	Arts, Design, Entertainment, Sports, and Media Occupations	75	1.8	48	64	27	36%	67	89	8	11%
330000	Protective Service Occupations	40	1.9	7	18	33	83%	10	26	30	75%

### Occupational Categories -Massachusetts-

SOC Code	Occupation	Job Vacancies	Job Vacancies %	Full Time Vacancies	Full Time Vacancy %	Part Time Vacancy	Part Time Vacancy Rate	Permanent Vacancies	Permanent Vacancy %	Temp Vacancies	Temp Vacancy %
0	Totals, All Occupations	74,106	2.9	31,865	43	42,241	57%	42,240	57	31,866	43%
350000	Food Preparation and Serving Related Occupations	14,276	5.6	2,284	16	11,992	84%	5,425	38	8,851	62%
410000	Sales and Related Occupations	9,544	3.1	3,150	33	6,394	67%	5,726	60	3,818	40%
430000	Office and Administrative Support Occupations	6,710	1.6	3,623	54	3,087	46%	4,764	71	1,946	29%
150000	Computer and Mathematical Occupations	5,218	4.4	4,539	87	679	13%	4,539	87	679	13%
110000	Management Occupations	4,982	3.1	4,483	90	499	10%	4,633	93	349	7%
290000	Healthcare Practitioners and Technical Occupations	4,315	2.2	1,726	40	2,589	60%	2,460	57	1,855	43%
530000	Transportation and Material Moving Occupations	4,020	2.9	965	24	3,055	76%	1,367	34	2,653	66%
130000	Business and Financial Operations Occupations	3,858	2.6	3,356	87	502	13%	3,317	86	541	14%
390000	Personal Care and Service Occupations	3,032	4.1	819	27	2,213	73%	1,395	46	1,637	54%
310000	Healthcare Support Occupations	2,879	3.1	749	26	2,130	74%	1,296	45	1,583	55%
370000	Building and Grounds Cleaning and Maintenance Occupations	2,167	2.8	628	29	1,539	71%	737	34	1,430	66%
250000	Education, Training, and Library Occupations	2,107	2.7	801	38	1,306	62%	1,306	62	801	38%
510000	Production Occupations	1,875	1.3	938	50	937	50%	1,106	59	769	41%
170000	Architecture and Engineering Occupations	1,848	3	1,570	85	278	15%	1,570	85	278	15%
210000	Community and Social Service Occupations	1,551	3.1	728	47	823	53%	946	61	605	39%
490000	Installation, Maintenance, and Repair Occupations	1,471	2	897	61	574	39%	941	64	530	36%
190000	Life, Physical, and Social Science Occupations	1,198	3.3	958	80	240	20%	994	83	204	17%
470000	Construction and Extraction Occupations	1,026	1.4	534	52	492	48%	421	41	605	59%
270000	Arts, Design, Entertainment, Sports, and Media Occupations	965	2.4	647	67	318	33%	704	73	261	27%
330000	Protective Service Occupations	698	3.3	139	20	559	80%	195	28	503	72%
230000	Legal Occupations	276	1.4	210	76	66	24%	229	83	47	17%
450000	Farming, Fishing, and Forestry Occupations	90	0	24	27	66	73%	41	46	49	54%